

भारत सरकार
संचार मंत्रालय, डाक विभाग
डाक जीवन बीमा निदेशालय
चाणक्यपुरी डाक घर परिसर, चाणक्यपुरी, नई दिल्ली-110021
Government of India
Ministry of Communications, Department of Posts
DIRECTORATE OF POSTAL LIFE INSURANCE
Chanakyapuri Post Office Complex, Chanakyapuri, New Delhi-110021

No: 28-06/2014-LI (Pt-I)

Dated: 15.09.2023

To
The Secretary General
National Federation of Postal Employees
1st floor, North Avenue Posta Office Building
New Delhi-110001

Subject: Promotional, Incentive and Monitoring Structure of PLI/RPLI –
clarification thereof-reg

Reference No: Your Union Letter No. PF/NFPE/PLI-RPLI dated 20.07.2023

Kindly refer to your Union letter dated 20.07.2023 regarding promotional incentive and monitoring structure of PLI/RPLI.

2. In this connection, it is intimated that CPC staff / account office staff works exclusively for PLI/RPLI which includes scrutinising applications, data entry, quality check and approval. This is their core work. Further, salary to CPC staff is ultimately paid by PLI/RPLI in the form of 'Recoveries'. On the other hand, the monitoring staff i.e. Divisional Heads, SDIs and ASP (HQ) have other core functions in day-to-day administration of Division/Sub-Division. Incentive to Divisional Heads, SDIs and ASP (HQ) is granted for the additional efforts of monitoring and motivating sales force under their jurisdiction in order to procure more PLI and RPLI business.

3. It is further intimated that incentive to GDS/DE is paid till the date of discharge/superannuation. They may register themselves as Field Officer and earn procurement and renewal incentive on PLI and RPLI polices afresh.

4. This issues with approval of the competent authority.


Assistant Director (PLI)